U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU



FORM SA-**484A**

DUE DATE **▶**

NOTICE — Your report to the Census Bureau is confidential by law (Title 13, U.S. Code). It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

RETURN COMPLETED FORM TO



U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47132-0001

Any questions call 1-800-772-7851 weekdays, 8:30 a.m. to 5:00 p.m. EST

1999 SERVICE ANNUAL SURVEY

Truck Transportation

135 SAS_T 484122 T

(Please correct any error in name, address, or ZIP Code)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

tem 1 SURVEY COVERAGE

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged in providing long-distance, general freight, less than truckload (LTL) trucking. LTL carriage is characterized as multiple shipments combined onto a single truck for multiple deliveries within a network. These locations are generally characterized by the following network activities: local pickup, local sorting and terminal operations, line-haul, destination sorting and terminal operations, and local delivery.

Does the above coverage describe this firm's business activity?

0001	1 ☐ Yes -	- Continue with Item 3	
	2 □ No −	Specify your business activity and continue with Item 3	
	0002	,	

Item 2

NOT APPLICABLE TO THIS FORM

Item 3 REPORT PERIOD	ORT PERIOD							
Mark (X) the one box which best describes 0006 1 Calendar year	ur – Go to Item 4A	Month	Day	Year	Month	Day	Year	
the period covered by your report.		0007			0057			
If the data reported are for a period other than the "calendar year," please enter the 2☐Fiscal year] From							
beginning and ending dates. 3 Less than 12	2 months	0008			0058			
	То							

Section Sect																	P	age 2	
See the enclosed instruction sheet before completing this exciton. Figure 1 in terms where applicable to not combine data for two or more detail integrations and the excitor of the combined data for the combined data fo	Item	OPERA	ATING	REVENUE				pro pot						Key					<u> </u>
Enter 10" in three where applicable. Do not combine date to rive or more dratell lines. NOTE - If the amount report of mile 2 is greater than sol percent of the foral related to motor carrier and place of this revenue in the sequence of this revenue in the familiars' section on page 4 of this form. COMPANIES REPORTING MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIG C MOTOR CARRIER REVENUE IN IN TO HALLY SIGN THE SIGN THAT THE SIGN THE SIGN THALLY SIGN THAT THE SIGN T				n sheet before					ue	Bil.	Mil.	Thou.	Dol.	code	Bil.	M	II. Th	ou.	Dol.
Combine date for two or more detail lines. NOTE — fine appartman reported on line 2 is greater than 50 percent of the local operating revenue reported in line 3. Promote 3 is control of the local operating revenue reported on line 3. Promote 3 is control of the local operating revenue reported on line 3. Promote 3 is control of the local operating revenue reported on line 3. Promote 3 is control of the local operating revenue reported on the second of the local operating revenue reported on the local operating revenue reported on the local operating revenue revenue from the local operation of the local operation	l '	· ·	Motor carrier r	40	00					450									
ROTE - If the amount reported on line 2 is greater than 50 precent of the 10 pot of th	combine data for two or more detail lines.						a rovoni												
and handling activities 101 49						related to mot	or carrie	r											
Remarks: section on page 4 of this form. 3. IOVAL 0.002 0.002 0.003 0.004 0.005	opera	nting revenue rep	orted	in line 3,		and handling a	activities	40	01					451					
Item 4B					3.		ATING	→ 00	02					052					
TO TIEM 4C. See the enclosed "Reporting Instructions" sheet before completing this section. Enter "O" in Items where applicable. Do not combine data for two or more detail lines. NOTE - Round percentage items to the nearest whole percent. Line 1b - Report total highway miles traveled by this firms sowned and leased vehicles. Include highway miles traveled by the firms owned and leased vehicles. Include highway miles traveled by the firms owned and leased vehicles. Include highway miles traveled by the firms owned and leased vehicles. Include highway miles traveled by the firms owned and leased vehicles. Include highway miles traveled owner-operators) performing services on your behalf. Estimates are accorded in Book figures are not with the properties of the properties o	Item	ANALY	'SIS OI	F MOTOR CAR	RIER O	PERATIONS	3. Cor	nmoditie	es					Key					
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NOTE - Round percentage items to the nearest whole percent Lin b - Report total highway miles traveled by which is a control of the percent o					o not	combine						•	ucis	409		70	409		70
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(2) Long-distance trucking (over the road) TOTAL 100% 100			402	%	452	%	% products, chemical products, ferti							413 %					
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TOTAL 100%		(over- the-	403	%	453	%	` ′	Leather	eather — Includes logs and other										
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TOTAL 100% 100% 100% New Furniture and Miscellaneous Manufactured Products — Includes new furniture, mattresses and mattress supports, mixed freight, and miscellaneous manufactured products (1) Less-thantruckload shipments (less than 10,000 lbs.) (2) Truckload shipments (10,000 lbs.) or more) 408 408 458 458 467 86 New Furniture and Miscellaneous Manufactured Products — Includes new furniture, mattresses and mattress supports, mixed freight, and miscellaneous manufactured products (11) Other – Not classified above, — Please specify TOTAL 100% 100			406	%	456	%	` ′	Includes	use	d furni	ture, ap	oliances		117		0/	147		07
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display a hazmat placard on the vehicle in accordance with Title 49, CFR 177.823,		(10,000 lbs.	400	04	450	01	in li	inės 3a(1)-(1	1) abov	ve are d	esignat	ed						
TOTAL 100% 100% accordance with Title 49, CFR 177.823, 420 % 470 %		or more)	408	%	458	<u> </u>	disp	olay a ha	ızma	at placa	rd on th	ie vehic	le in						
SAS TI1 P1 99 (2-3-2000)		_		100%		100%					+9, CFR	177.823),	420		%	470		%

Item 4B ANALYSIS OF MOTOR CA Continued 4. Revenue by origin and destination of sl	- Lir No	le	Country of origin:			untry of nation	Key code	Perd	1999 centag motor arrier	e Key	carrier			
Did domestic locations of this firm have from, or were destined to, locations outs		1	ı U.S	s		U.S.		421	re	venue %	6 471	reve	enue %	
3002 1 ☐ YES — Continue									%		%			
Enter the percentage of your carrier revenue from shipmer	3				Canada Mexico		422		%		%			
from, and were destined to, e combinations listed at the rig	4		Canada U.S.		424		%		%					
If you purchased transportation segment of a transborder shing customer for the entire trip, in	pment, and billed your	5	5 Me	exico		U.S.		425		9/	6 475	5 %		
appropriate category 2–6 at the	6	5 All	All		Other		426		%	6 476	476			
$2\square$ NO $-$ Go to item 4C			TO	DTAL					100	1%	100%			
Item 4C E-COMMERCE RECEIP	TS/REVENUE	•						•						
(E-commerce receipts/revenue are sales of other online system. Payment may or material Estimates are acceptable if book figures.)	y not be made on-line.)	an Inte	ernet, ex	xtranet,	EDI,	or								
1. Did your firm have e-commerce receip	ots/revenue during 1999 ar	nd/or 19	98?		0010	_	lonth (.e., Jur	ne=06)) Y	'ear (i.e.	, 1999=	=99)	
1 Yes — Enter the date your fi	irm began e-commerce sales	s. —			<u> </u>	-								
2 ☐ No — Continue to Item 4D.			Ke			1999 Mil.	9 Thou.	Dol.	Key code	Bil.	199 Mil.	78 Thou.	Dol.	
What were your firm's e-commerce rec (Include e-commerce receipts/revenue)	eipts/revenue for 1999 and	1998? taxes.) =	→ 00		•	VIII.	mou.	DOI.	055	Dii.	14111.	mou.	DOI.	
Item 4D COST OF PURCHASED	An estimate is accepta	able if a	а			199	1999				1998			
TRANSPORTATION Report payments to other carriers for	book figure is not ava	nabie.	Cod		. 1	Mil.	Thou.	Dol.	Key code	Bil.	Mil.	Thou.	Dol.	
the rental of trucks, truck-tractors, trailers, and other motor vehicles (with or without drivers). Also report transportation purchased from														
railroads, airlines, water, and other motor carriers.	Report cost of purchased transportation	d	→ 42	27					477					
INVENTORIES OF REVEN				İ	DEC	EMBE	ER 31,	1999 I	NVEN	NTORY				
AND 1998								harre.						
Report the number of vehicles used or he carrier operations on December 31, 1999 a line 1 the number owned and/or leased to Include inventory obtained through capita	and 1998. Report in others with drivers.						99.				80			
Exclude vehicles that you own that were drivers to others. Report in line 2 the num	leased without ber leased from			rucks cludes			Truck-tractors (Includes Semi's					railers		
others without drivers. Report in line 3 th	ne sum of 1 and 2.		sino	single-unit rucks, pickups,			and any detachable			- 1	box-trài	Includes ilers, flatbeds		
1999 INVENTORY		Key code	van	vans, etc.) (a)		Key code	power-units) (b)		s)	Key code	tankers, etc.) (c)			
Number owned and/or leased with dri	ivers to others	428				431				434				
Number leased, WITHOUT drivers from	m others	429	432					435						
3. TOTAL 1999 INVENTORY —	→	430	0 433					436						
		DECEMBER 31, 1998 INVENTORY						,						
			Trucks (Includes single-unit			Truck-tractor (Includes Semi and any						Trailers (Includes		
	Key code	trucks, pickups, vans, etc.)		· 1	Key code	detachable power-unit		ole L		box-trailers, flatbed tankers, etc.)				
1998 INVENTORY				(a)	\dashv			(D)	\dashv			(6)		
1. Number owned and/or leased with drivers to others					\dashv	481			\dashv	484				
2. Number leased, WITHOUT drivers from	m others	479			_	482			\dashv	485				
3. TOTAL 1998 INVENTORY —						483				486				

Item 5 NUMBER OF LOCATIONS				1999 umber		998 umber				
			0012		0062					
Enter the total number of service locations of December 31, 1999 and 1998.	overed by this report as of									
-	0014 Name of owning or controlling	ng company								
Does another firm own more than So percent of the voting stock or have the power to control the management	Number and street									
and policies of this company? 1 ☐ Yes →	City, State, and ZIP Code									
2 No EIN — 0015										
b. Did this firm acquire or merge with another company during 1999 or 1998?	0017 Name of company acquired of		•							
another company during 1999 or 1998?	Number and street									
0016 1 ☐ Yes — →	City, State, and ZIP Code									
2 □ No										
	Date of merger or acquisition Month	ear EII	L	0019						
Public reporting burden for this collection of reviewing instructions, searching existing of the collection of information. Send commer including suggestions for reducing this bur Project; U.S. Census Bureau; Room 3104, FI CORRESPONDENCE. Respondents are not roumber from the Office of Management and	lata sources, gathering and maintants regarding this burden estimate den, to: Associate Director for Fina B 3; Washington, DC 20233-0001. Fequired to respond to any informad Budget. This 8-digit number app	ining the data need or any other aspec ance and Administr PLEASE INCLUDE F ation collection unlears in the top righ	ded, and out of this cation; Atti ORM NAI ess it disp t corner o	ollection of in n: Paperwork I ME AND NUM plays a valid a on the front of	d reviewi formatior Reduction IBER IN A pproval this form	ng າ, ເ LL				
Item 8 CERTIFICATION – This report	3					ons.				
0020 Name of person completing this report – Please print	0021 Address (Number and street, o	nty, State, ZIP Code)	Area code	Telep Number	none	Extension				
Signature of authorized person			0023	Fa	ıx					
			Area code	Number		Extension				
0024 Title		0025 Date	0026	E-mail a	nddress					
	n the completed form in t u may fax the completed									

SERVICE ANNUAL SURVEY TRANSPORTATION

REPORTING INSTRUCTIONS

Please retain a copy of the completed form for your records.

GENERAL INSTRUCTIONS

Please read all instructions and complete all items in this report. This will save on costly and time-consuming follow-up.

- For location(s) sold or acquired during 1999 and 1998, report only for the period that the location(s) were operated by this company or under the Federal Employer Identification Number (EIN) shown in the address label.
- Report only for those locations primarily engaged in the activities defined in the survey specific coverage section on the form.
- Report data for calendar year 1999 and 1998. If calendar year records are not available, data for the latest fiscal year are acceptable. Indicate the period covered in Item 3. Please note, however, that estimates for calendar year 1999 and 1998 are preferable to book figures covering a different time period.
- Report dollar values in whole dollars (omit cents).
- If book figures are not available, estimates are acceptable.

SPECIFIC INSTRUCTIONS

Item 4A — OPERATING REVENUE

- Report all charges or billings for services rendered and any sales of merchandise during 1999 and 1998, even though payments may be received at a later date. Do not deduct allowances for uncollectable accounts. Exclude revenue collected on behalf of another company and nonoperating revenue such as income from investments, the sale of securities or real estate, etc. Exclude revenue from a domestic parent organization (intracompany transfers), except locations primarily engaged in providing long-distance trucking to other locations of the same enterprise. Exclude in Item 4A sales taxes and other taxes collected from customers and paid directly to a taxing authority.
- Prorate revenue derived from services provided on a contractual basis according to the work accomplished. (Only include amounts applicable to the report period.)

Line 1 — Report revenue from the transportation of property by motor vehicles. Include revenue from furnishing vehicles with drivers to other carriers under lease or similar arrangement.

Line 2 — Report other operating revenue including sales from the operation of lunchrooms, restaurants, snowplow work, etc.; revenue from the parking and storage of vehicles; revenue from amounts received from other carriers for the use of terminal facilities operated by this firm, including amounts billed separately for repair services; revenue from short-term rental or extended-term operating leases (with or without maintenance) of trucks, truck-tractors, or trailers, without drivers; fair sales value of merchandise marketed under capital, finance, or "full payout" leases; and commissions for providing brokerage services, making payroll deductions, collecting freight charges for other carriers; etc. Exclude revenue from other operating units of this firm; the value of used equipment or used vehicles sold; revenue from installment payments from leasing vehicles, tools, etc. marketed under capital, finance, or "full payout" lease; and nonoperating revenue such as income from investments, the sale of securities, real estate, etc.

Report revenue from the storage of shipments in your warehouses pending further instructions by the shipper; from the permanent storage of household goods on a paid-on-delivery basis, commercial goods, or records storage; and for packing and crating, handling, providing labor to carriers for loading and unloading, and other accessory services. Exclude rental revenue from the operation of mini-warehouses and self-service storage facilities; and revenue from the subleasing of warehousing space to others.

Line 3 — Report the sum of lines 1 and 2.

Item 4B - ANALYSIS OF MOTOR CARRIER OPERATIONS

Line 2 — (Weight) - Report in line a(1) the percentage of this firm's motor carrier revenue (reported in Item 4A, line 1) from

shipments that weighed less than 10,000 pounds. Report in line a(2) the percentage of motor carrier revenue from shipments weighing 10,000 pounds or more. NOTE – The sum of lines a(1) and a(2) should equal 100 percent.

Line 3 — (Commodities) - Report the percentage of this firm's motor carrier revenue (reported in Item 4A, line 1) derived from handling each of the following commodities:

- Agricultural Products and Fish Includes live animals poultry, fish, unprocessed cereal grains such as wheat and corn, and other agricultural products including fruits, vegetables, non-alcoholic beverages, cut flowers, and live plants.
- Grains Alcohol, and Tobacco Products Includes milled grain products and preparations, other prepared foodstuff; beer, wine, and other alcoholic beverages; and tobacco products including cigarettes, cigars, and chewing tobacco.
- Stone, Nonmetallic Minerals, and Metallic Ores Includes monument or building stone, natural sands, gravel and crushed stone, mined salt, natural calcium and aluminum phosphates, asbestos, other non-metallic minerals, and metallic ores and concentrates such as iron ore, copper ore, and zinc ore.
- Coal and Petroleum Products Includes coal, crude petroleum, gasoline and aviation fuel, diesel fuel and light fuel oils, lubricating oils and greases, and basic chemicals.
- Pharmaceutical and Chemical Products Includes pharmaceutical products, chemical products, paints and varnishes, soap and cleaning products, insecticides, fertilizers, primary plastics and finished plastic products, and rubber products including tires and inner tubes.
- 6. Wood Products, Textiles, and Leather Includes logs and other rough wood, particle board, plywood, and fibreboard, pulp, newsprint, paper and paperboard products. Textile products include yarns and woven products of natural or synthetic materials, carpets and other textile floor coverings, and textile clothing. Leather products include footwear, headgear, and other articles of leather.
- Base Metal and Machinery Includes metal products such as pipes, ingots, metal doors, basic wire, cable, fencing, tools, etc. Machinery includes boilers, turbines, refrigerating and air conditioning equipment, textile machines, and other mechanical machinery and equipment.
- 8. Electronics, Motorized Vehicles, and Precision Instruments Includes electrical equipment such as computers, electric motors, generators, office equipment, television sets, radios and stereo equipment, semi-conductors, and other electrical equipment. Motorized vehicles include automobiles, vans, road tractors, farm tractors, motor homes, motorcycles, and other vehicles. Precision instruments include photographic, cinematographic, and photocopying equipment, clocks and watches, instruments used in medical, surgical, or veterinary sciences, and measuring, checking, or automatic control instruments and apparatus.
- Used Household and Office Goods Includes used furniture, appliances, and miscellaneous office products.
- New Furniture and Miscellaneous Manufactured Products — Includes new furniture, mattresses and mattress supports, quilts or comforters, lamps, lighting mixed freight, and miscellaneous manufactured products.
- 11. Other Not classified in lines (1) (10) above.

Note – The sum of Item 4B, lines 3a(1) through (11) should equal 100 percent.

